### **FINANCIAL STATEMENTS**

Years Ended June 30, 2020 and 2019



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### Independent Auditors' Report

To the Board of Directors National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. Alexandria, Virginia

We have audited the accompanying financial statements of the National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. (GEM), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, statements of functional expenses and cash flows for the years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. Alexandria, Virginia

### **Emphasis of Matter**

As discussed in Note M, the spread of the COVID-19 coronavirus is affecting the United States and global economies and may have an impact on National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc.'s operational and financial performance. At this point, National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc.'s cannot reasonably estimate the impact on its operations or financial results. Our opinion is not modified with respect to this matter.

Maille LLP

Limerick, Pennsylvania January 18, 2022

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

,		
	2020	2019
ASSETS		
CURRENT ASSETS  Cash and temporary cash investments  Membership fees and other receivables  Prepaid expenses  TOTAL CURRENT ASSETS	\$ 2,468,944 1,157,250 - 3,626,194	\$ 1,438,188 851,005 27,139 2,316,332
INVESTMENTS	5,994,851	4,770,647
PROPERTY AND EQUIPMENT, net	682,812	710,035
TOTAL ASSETS	\$ 10,303,857	\$ 7,797,014
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts and fellowships payable Future event donations Unearned membership fees Deferred sponsorship and conference revenue Deferred grant revenue Current portion of long-term debt TOTAL CURRENT LIABILITIES	\$ 1,101,448 1,000 5,000 257,750 1,363,303 50,319 2,778,820	\$ 877,425 1,000 - 193,800 - 48,229 1,120,454
LONG-TERM DEBT	189,043	238,969
NET ASSETS (DEFICIT) Unrestricted Without donor restrictions	(174,822)	178,646 1 221 501
Board-designated Funds functioning as endowment TOTAL NET ASSETS	1,349,259 6,161,557 7,335,994	1,321,591 4,937,354 6,437,591
TOTAL LIABILITIES AND NET ASSETS	\$ <u>10,303,857</u>	\$7,797,014

STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

				Unre	estricted		
	_			Board-[	Designated		
	_	Without Donor Restrictions	-	Designated Fellowships	Funds Functioning as Endowment		Totals
REVENUE							
Contributions for fellowship sponsorships	\$	4,612,500	\$	_	\$ -	\$	4,612,500
Events/conferences		431,763		-	-		431,763
Grant revenues		213,070		-	-		213,070
Investment income		145		-	241,415		241,560
Membership fees		489,800		-	-		489,800
Alumni giving		9,435		-	-		9,435
Other revenue and donations		199,647		-	-		199,647
TOTAL REVENUE	_	5,956,360	-	-	241,415	_	6,197,775
AWARDED FELLOWSHIPS, net	-	(4,612,500)	_	4,612,500			_
EXPENSES							
Bank service fees		8,513		_	-		8,513
Consulting fees		25,723		_	-		25,723
Depreciation		27,223		-	-		27,223
Events/conferences		352,702		-	-		352,702
Fellowship expenses		-		3,584,832	-		3,584,832
Insurance		8,401		-	-		8,401
Interest expense		6,632		-	-		6,632
Investment fees		-		-	17,212		17,212
Miscellaneous		23,224		-	-		23,224
Other benefits		205,176		-	-		205,176
Postage		3,970		-	-		3,970
Printing		3,983		-	-		3,983
Professional fees		113,958		-	-		113,958
Real estate taxes		5,026		-	-		5,026
Repairs and maintenance		24,699		-	-		24,699
Salaries and wages		854,418		-	-		854,418
Supplies		9,433		-	-		9,433
Travel		8,478		-	-		8,478
Utilities	_	15,769	_				15,769
TOTAL EXPENSES	_	1,697,328	_	3,584,832	17,212	_	5,299,372
CHANGE IN NET							
ASSETS		(353,468)		1,027,668	224,203		898,403
NET ASSETS AT BEGINNING							
OF YEAR		178,646		1,321,591	4,937,354		6,437,591
Board designation of funds	_	<u> </u>	-			_	· · · · · · · · · · · · · · · · · · ·
functioning as endowment	_		_	(1,000,000)	1,000,000	_	-
NET ASSETS AT							
END OF YEAR	\$_	(174,822)	\$	1,349,259	\$ 6,161,557	\$	7,335,994

STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2019

				Unre	estricted		
	-	Board-Designated					
	-	Without Donor Restrictions	-	Designated Fellowships	Funds Functioning as Endowment		Totals
REVENUE							
Contributions for fellowship sponsorships	\$	3,937,500	\$	-	\$ -	\$	3,937,500
Events/conferences		347,185		-	-		347,185
Grant revenues		45,549		-	-		45,549
Investment income		186		-	283,788		283,974
Membership fees		450,675		-	-		450,675
Alumni giving		12,055		-	-		12,055
Other revenue and donations		90,546		-	-		90,546
TOTAL REVENUE	-	4,883,696	-	-	283,788		5,167,484
AWARDED FELLOWSHIPS, net	<u>-</u>	(2,960,000)	_	2,960,000		_	
EXPENSES							
Advertising		450		_	-		450
Bank service fees		9,158		-	-		9,158
Consulting fees		9,383		_	-		9,383
Depreciation		29,288		-	-		29,288
Events/conferences		233,588		-	-		233,588
Fellowship expenses		-		2,536,663	-		2,536,663
Insurance		8,401		-	-		8,401
Interest expense		13,457		_	-		13,457
Investment fees		-		_	15,153		15,153
Miscellaneous		41,909		_	-		41,909
Other benefits		188,243		_	-		188,243
Postage		2,588		_	-		2,588
Printing		5,328		_	-		5,328
Professional fees		265,887		_	-		265,887
Real estate taxes		10,052		_	-		10,052
Repairs and maintenance		27,007		_	-		27,007
Salaries and wages		708,324		_	-		708,324
Supplies		6,375		_	-		6,375
Travel		78,576		_	-		78,576
Utilities		17,761		_	-		17,761
TOTAL EXPENSES	-	1,655,775	-	2,536,663	15,153	_	4,207,591
CHANGE IN NET							
ASSETS		267,921		423,337	268,635		959,893
NET ASSETS AT BEGINNING							
OF YEAR		590,725		898,254	3,988,719		5,477,698
Board designation of funds	-	380,723	-	090,204	3,900,719	_	J,411,090
functioning as endowment		(680,000)		-	680,000		-
	-	<u> </u>	-				
NET ASSETS AT END OF YEAR	\$	178,646	\$	1,321,591	\$ 4,937,354	\$	6,437,591
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### NATIONAL CONSORTIUM FOR GRADUATE DEGREES FOR MINORITIES IN ENGINEERING AND SCIENCE, INC.

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

		Program Services			Supporting Services				
	Fellowships	Program Activities	Totals	Managemer and Genera		Totals	Program and Supporting Services		
FUNCTIONAL EXPENSES									
Bank service fees	\$ -	\$ -	\$ -	\$ 8,51	3 \$ -	\$ 8,513	\$ 8,513		
Consulting fees	-	20,000	20,000	5,72	3 -	5,723	25,723		
Depreciation	-	12,359	12,359	8,65	7 6,207	14,864	27,223		
Events/conferences	-	346,567	346,567	6,13	5 -	6,135	352,702		
Fellowship expenses	3,584,832	-	3,584,832			-	3,584,832		
Insurance	-	3,814	3,814	2,67	2 1,915	4,587	8,401		
Interest expense	-	3,011	3,011	2,10	9 1,512	3,621	6,632		
Investment fees	-	-	-	17,21	2 -	17,212	17,212		
Miscellaneous	-	906	906	13,37	9 8,939	22,318	23,224		
Other benefits	-	104,024	104,024	57,24	4 43,908	101,152	205,176		
Postage	-	-	-	3,97	0 -	3,970	3,970		
Printing	-	-	-	3,98	3 -	3,983	3,983		
Professional fees	-	28,080	28,080	77,09	3 8,785	85,878	113,958		
Real estate taxes	-	2,282	2,282	1,59	8 1,146	2,744	5,026		
Repairs and maintenance	-	8,237	8,237	12,32	5 4,137	16,462	24,699		
Salaries and wages	-	433,190	433,190	238,29	7 182,931	421,228	854,418		
Supplies	-	-	-	9,43	3 -	9,433	9,433		
Travel	-	8,478	8,478			-	8,478		
Utilities		7,159	7,159	5,01	5 3,595	8,610	15,769		
TOTAL FUNCTIONAL									
EXPENSES	\$ 3,584,832	\$ 978,107	\$ 4,562,939	\$ 473,35	8 \$ 263,075	\$ 736,433	\$ 5,299,372		

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### NATIONAL CONSORTIUM FOR GRADUATE DEGREES FOR MINORITIES IN ENGINEERING AND SCIENCE, INC.

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2019

	_	Program Services			Supporting Services						Total			
	-	Fellowships		Program Activities	. <u>-</u>	Totals		Management and General		Fund- Raising		Totals	_	Program and Supporting Services
FUNCTIONAL EXPENSE	S													
Advertising	\$	-	\$	450	\$	450	\$	-	\$	-	\$	-	\$	450
Bank service fees		-		-		-		9,158		-		9,158		9,158
Consulting fees		-		5,419		5,419		3,964		-		3,964		9,383
Depreciation		-		13,297		13,297		9,314		6,678		15,992		29,289
Events/conferences		-		223,743		223,743		9,845		-		9,845		233,588
Fellowship expenses		2,536,663		-		2,536,663		-		-		-		2,536,663
Insurance		-		3,814		3,814		2,672		1,915		4,587		8,401
Interest expense		-		6,109		6,109		4,279		3,069		7,348		13,457
Investment fees		-		-		_		15,153		-		15,153		15,153
Miscellaneous		-		1,406		1,406		10,448		30,055		40,503		41,909
Other benefits		-		95,439		95,439		52,520		40,284		92,804		188,243
Postage		-		-		-		2,588		-		2,588		2,588
Printing		-		-		-		5,328		-		5,328		5,328
Professional fees		-		33,377		33,377		211,510		21,000		232,510		265,887
Real estate taxes		-		4,564		4,564		3,197		2,291		5,488		10,052
Repairs and maintena	nce	-		12,261		12,261		8,588		6,158		14,746		27,007
Salaries and wages		-		359,819		359,819		197,227		151,278		348,505		708,324
Supplies		-		-		_		6,375		-		6,375		6,375
Travel		-		78,576		78,576		-		-		-		78,576
Utilities	_	-		8,062	_	8,062		5,648	_	4,050		9,698	_	17,760
TOTAL F	UNCTIONAL													
EXPENS	SES	2,536,663	\$	846,336	\$	3,382,999	\$	557,814	\$	266,778	\$	824,592	\$_	4,207,591

STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

	<u>-</u>	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net	\$	898,403	\$ 959,893
cash provided (used) by operating activities  Depreciation  Unrealized gain on investments		27,223 (102,621)	29,288 (166,692)
(Increase) decrease in  Membership fees and other receivables  Prepaid expenses		(306,245) 27,139	270,656 (27,139)
Increase (decrease) in Accounts and fellowships payable payable Unearned membership fees Deferred sponsorship and conference revenue Deferred grant revenue NET CASH PROVIDED BY OPERATING ACTIVITIES	-	224,023 5,000 63,950 1,363,303 2,200,175	442,881 (12,500) (179,750) - 1,316,637
CASH FLOWS FROM INVESTING ACTIVITIES Sale of investments Purchase of investments NET CASH USED BY INVESTING ACTIVITIES	-	1,017,212 (2,138,795) (1,121,583)	695,153 (1,477,096) (781,943)
CASH FLOWS FROM FINANCING ACTIVITIES Principal payments on long-term debt		(47,836)	(45,958)
NET INCREASE IN CASH AND TEMPORARY CASH INVESTMENTS		1,030,756	488,736
CASH AND TEMPORARY CASH INVESTMENTS AT BEGINNING OF YEAR		1,438,188	949,452
CASH AND TEMPORARY CASH INVESTMENTS AT END OF YEAR	\$	2,468,944	\$ 1,438,188
SUPPLEMENTAL DISCLOSURES Cash paid during the year for interest	\$	6,632	\$ 13,457

See accompanying notes.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE A - ORGANIZATION**

The National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. (GEM) is a separately incorporated not-for-profit organization whose purpose is to provide aid and support to minority students pursuing graduate degrees in the field of engineering and science. Revenue consists of corporate contributions and membership fees from corporate and university members.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by GEM, which have a significant effect on the financial statements.

### Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting, whereby revenues are recognized when earned and expenses when incurred.

### Financial Statement Presentation

The financial statements of GEM have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require GEM to report information regarding its financial position and activities according to the following net asset classifications:

**Net Assets without Donor Restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of GEM. These net assets may be used at the discretion of GEM's management and the board of directors.

**Net Assets with Donor Restrictions:** Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of GEM or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increased in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the same reporting period in which the support is received and recognized.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### Cash and Temporary Cash Investments

Resources invested in money market funds and short-term investments with maturities of three months or less at date of purchase are classified as temporary cash investments.

### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. At June 30, 2020 and 2019, there was no valuation allowance.

#### **Investments**

Investments in marketable securities with readily determinable fair value are reported at their fair values in the statements of financial position. Unrealized gains (losses) are included in the change in net assets.

### **Contributions**

In accordance with FASB ASC 958-605, unconditional contributions are recognized immediately and classified as either net assets with donor restrictions or net assets without donor restrictions. Conditional contributions received are accounted for as a liability or are unrecognized initially, that is, until the barriers to entitlement are overcome, at which point the transaction is recognized as unconditional and classified as either net assets with restrictions or net assets without restrictions. GEM did not have any conditional contributions for the years ended June 30, 2020 and 2019.

### **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The general capitalization policy is that all equipment and other fixed assets costing in excess of \$1,000 will be recorded as an asset.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Tax Status

GEM is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Internal Revenue Code.

GEM takes the position that it has no net income derived from unrelated business activities and believes it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements.

### **Functional Allocation of Expenses**

The cost of providing program services and other activities has been summarized on a functional basis in the statements of activities. Directly identifiable expenses are charged to programs and supporting services. Costs that constitute an appeal for financial support are charged to fundraising expenses. Expenses related to more than one function are charged to programs and supporting services based on estimates of time/expense incurred in each area. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide the overall support and direction of GEM. Such costs are expensed as incurred. These expenses are allocated based on a pro-rata share of the total payroll charged to each function.

#### **Membership Fees**

Membership fees, which are billed in advance, are recognized as revenue when earned. Unearned fee revenue represents membership fees billed for periods extending beyond year-end.

#### Awarded Fellowships, Net

As GEM fellowships are awarded, the amounts associated with each award are transferred to Board-designated net assets. These amounts are net of fellowship offers declined and amounts related to students who have withdrawn from a GEM fellowship program or who have graduated without expending the full designated amounts.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Reclassifications**

Certain reclassifications have been made to the 2019 financial statement presentation to correspond to the current year's format.

### Date of Management's Review

Management has evaluated subsequent events through January 18, 2022, the date which the financial statements were available to be issued.

#### NOTE C - FINANCIAL INSTRUMENTS AND CONCENTRATIONS OF CREDIT RISK

#### Financial Instruments

The carrying values of GEM's financial instruments approximate their estimated fair values. The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

- **Cash and Temporary Cash Investments** The carrying amount approximates fair value due to the short-term maturity of these instruments.
- Marketable Securities and Investments The fair value of marketable securities and investments held for investment purposes is based on quoted market prices.

#### Concentrations of Credit Risk

Financial instruments which potentially subject GEM to concentrations of credit risk consist principally of cash and accounts receivable. GEM places its cash with high credit quality institutions. At times, such amounts may be in excess of the FDIC insurance limits.

Concentrations of credit risk with respect to trade accounts receivable are generally diversified due to the large number of individuals comprising GEM's customer base.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE D - INVESTMENTS**

Investments are carried at market. The following summarizes the relationship between cost and carrying values at market value at June 30, 2020 and 2019, and the related investment income included in the statements of activities.

		2	2020				2019	
		Cost		Market		Cost		Market
Mutual funds Equity Fixed income	\$	2,581,484 2,422,992	\$	3,435,500 2,559,351	\$_	1,978,366 1,904,528	\$	2,815,818 1,954,829
	\$	5,004,476	\$ <u>_</u>	5,994,851	\$ <u>_</u>	3,882,894	\$=	4,770,647
The composition of	inves	stment return	consi	sts of:				
					_	2020	_	2019
Interest income, cash Investment portfolio in Realized loss Unrealized gain		•	ıts		\$	145 138,805 (11) 102,621	\$	186 117,470 (374) 166,692
					\$	241,560	\$	283,974

It is GEM's intent to hold investments for long-term purposes.

#### **NOTE E - FAIR VALUE MEASUREMENTS**

FASB ASC 820-10 establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels.

Level 1 inputs are unadjusted quoted prices for identical assets or liabilities in active markets that GEM has the ability to access. Level 2 inputs are other than quoted market prices that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on GEM's assumptions used to measure assets and liabilities at fair value. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE E - FAIR VALUE MEASUREMENTS (Continued)

The assets of GEM for which fair values are determined on a recurring basis are summarized as follows:

		L	_evel 1	
	_	2020	_	2019
	_		_	
MUTUAL FUNDS				
International equity	\$	1,334,298	\$	1,074,264
Domestic equity		2,101,202		1,741,554
Short term fixed income		522,187		273,152
Intermediate term fixed income		378,024		399,786
International bond		908,471		591,453
Domestic bond	_	750,669	_	690,438
	_		_	_
	\$_	5,994,851	\$_	4,770,647

Mutual funds are valued at quoted market prices, which represent the fair values of shares held by GEM at year end.

### NOTE F - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2020	2019
Fixtures and equipment Website	\$ 101,402 172,199	\$ 101,402 172,199
Phone and security system equipment	19,143	19,143
Buildings	950,983 1,243,727	950,983 1,243,727
Accumulated depreciation	(560,915)	(533,692)
	\$ 682,812	\$ 710,035

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

NOTE G - LONG-TERM DEBT		
Long-term debt is as follows:	2020	2019
Mortgage payable, interest at 4.25%, monthly payments of \$4,952, payable to maturity in November 2024, secured by building	\$ 239,362	\$ 287,198
Current portion	(50,319)	(48,229)
	\$189,043	\$ 238,969
Future maturities of long-term debt are as follows:		
Year EndingJune 30,		
2021 2022 2023 2024 2025		\$ 50,319 52,500 54,775 57,149 24,619
		\$ 239,362
NOTE H - NET ASSETS WITHOUT DONOR RESTRICTIONS		
The board has committed to the following fellowships:	2020	2019
GEM FELLOWSHIPS		
M.S. Engineering Fellowship Program Ph.D. Engineering & Science Fellowship Programs	\$ 3,487,500 3,487,500	\$ 1,680,000 1,680,000
	\$ 6,975,000	\$ 3,360,000

Net assets of \$535,816 and \$2,898,945 respectively are designated for operations and fellowship expenses by the board for the years ended June 30, 2020 and 2019.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE H - NETS ASSETS WITHOUT DONOR RESTRICTIONS (Continued)

### **Endowment**

GEM classifies as endowment net assets (1) the original value of gifts donated to the endowment, (2) the original value of subsequent gifts to the endowment and (3) enhancements or diminishments of the fund from investment income, loss and spending allowance.

### Return Objectives and Risk Parameters

GEM has adopted investment and spending policies for endowment assets that attempt to provide a relatively predictable and growing stream of annual distributions in support of the institution while preserving the long-term, real purchasing power of assets.

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, GEM relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). GEM's current assets allocation for endowment funds is structured to achieve the appropriate level of investment return.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

As of June 30, 2020, GEM's net asset endowment is invested in a diversified portfolio of mutual funds and fixed income mutual funds. GEM intends to use endowment net assets to support operations in accordance with donor stipulations. Each year, the investment committee recommends expenditures based on portfolio growth and earnings. Half of the portfolio earnings, up to 3% of the portfolio value, may be distributed to the general operating accounts of GEM. Endowment expenditures totaled \$680,000 for the year ended June 30, 2019.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE H - NET ASSETS WITHOUT DONOR RESTRICTIONS (Continued)

Endowment net assets consist of the following:

	-	2020	_	2019
BEGINNING BALANCE Contributions	\$	4,937,354	\$	3,988,719
Investment gain		241,415		283,788
Investment expenses		(17,212)		(15,153)
Transfer from fellowships		1,000,000		-
Transfer from operating	-		_	680,000
ENDING BALANCE	\$	6,161,557	\$_	4,937,354

Endowment net assets are designated for the following purposes as of June 30, 2020 and 2019.

	2020	2019
Operations	\$6,161,557_	\$_4,937,354_

#### NOTE I - PROGRAM INFORMATION

GEM presently operates the following programs:

- **GEM M.S. Engineering Fellowship Program** The objective of the master's program is to increase the pool of minority M.S. engineering graduates. Each participant is afforded a summer internship experience and a portable academic fellowship of tuition, fees and stipend. Fellows are supported for three semesters or four quarters.
- **GEM Ph.D. Engineering Fellowship Program** This program's objective is to offer post-master's fellowships to under-represented minority students. Fellowships may be used at any participating GEM member university. Tuition, fees and an academic year stipend are provided, and the students are afforded a summer internship experience before the start of the first academic year under the program. Fellows may also be required to accept a research or teaching assistantship.
- **GEM Ph.D. Science Fellowship Program** The goal of this program is to increase the number of minority students pursuing doctoral degrees in the natural, physical and life sciences (chemistry, physics, mathematics and computer science, as well as the earth, biological and pharmaceutical sciences). Fellowships are portable to any participating GEM member university and include a stipend, tuition and fees, along with an opportunity for a summer internship experience before the start of the first academic year under the program. Fellows may be required to accept a research or teaching assistantship.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE I - PROGRAM INFORMATION (Continued)

For the years ended June 30, 2020 and 2019, a GEM employer or university member pays a non-refundable annual membership fee of \$2,500 or \$5,000, respectively, to belong to the National GEM Consortium.

The membership fees and additional contributions are recorded as revenue for the purpose of funding GEM programs and extensions.

#### **NOTE J - FUNCTIONAL CLASSIFICATION OF EXPENSES**

The functional classification of expenses is as follows:

	_	2020	_	2019
PROGRAM EXPENSES Fellowships Program activities	\$	3,584,832 978,107	\$	2,536,663 846,336
FUND-RAISING		263,075		266,778
GENERAL AND ADMINISTRATIVE	_	473,358	_	557,814
	\$_	5,299,372	\$_	4,207,591

### NOTE K - 401(k) PLAN

GEM has a defined contribution plan (i.e., Section 401(k) under the Internal Revenue Code). GEM contributions are discretionary and determined annually by management. The plan also allows employee contributions through salary reduction. GEM's contributions for the years ended June 30, 2020 and 2019, were \$15,322 and \$12,440, respectively.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### **NOTE L - LIQUIDITY**

As part of the National Consortium for Graduate Degrees for Minorities' liquidity management, GEM's strategy is to structure financial assets to be available to satisfy cash needs for general expenditures and current liabilities with a goal to meet at least 30 days of normal operating expenses, which are on average \$11,400 per day. GEM's financial assets available to meet cash needs for general expenditure include:

	_	2020	-	2019
Cash Membership fees and other receivables	\$	2,468,944 1,157,250	\$	1,438,188 851,005
	\$ <u>_</u>	3,626,194	\$_	2,289,193

In addition, GEM has investments which may be drawn upon in the event of immediate liquidity need resulting from events outside the typical life cycle of converting financial assets or settling financial liabilities.

#### **NOTE M - RISKS AND UNCERTAINTIES**

On March 11, 2020, the World Health Organization declared the novel coronavirus ("COVID-19") outbreak a pandemic which has impacted the global economy. Although no significant financial impact has occurred thus far, the COVID-19 pandemic is still on-going and the duration and extent of the related financial impact on the Company's financial position, operations and cash flows is uncertain and cannot be reasonably estimated at this time.